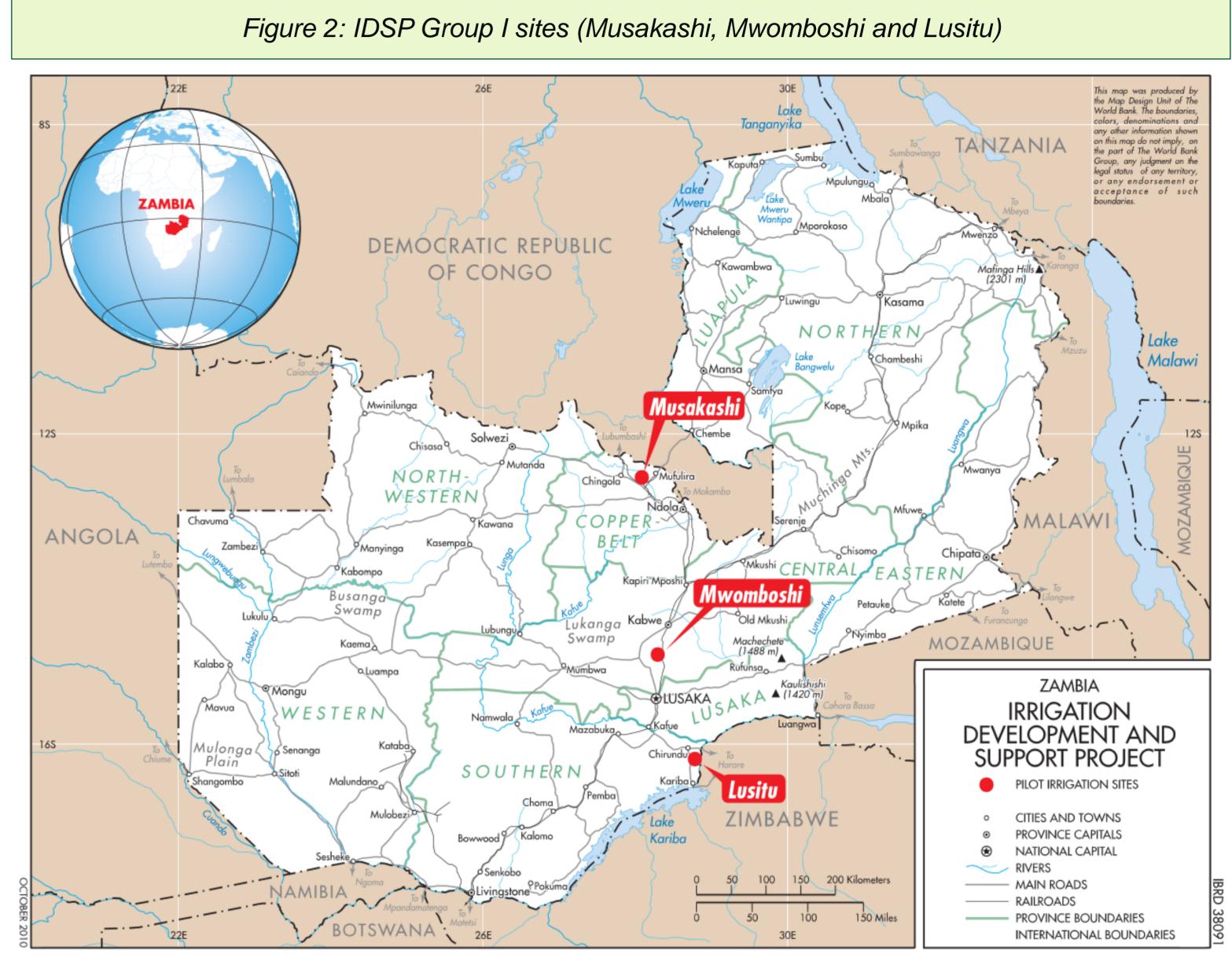


Irrigation PPPs in Zambia

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1. Project overview	
Project title	Irrigation Development and Support Project (IDSP)
Localization	Zambia
Date of operation	Group I sites now in implementation phase Group II sites now in planning phase
Public partner	Ministry of Agriculture and Livestock (MAL), Government of Zambia
Approx. project sizes	 Musakashi – 1,030 ha Lusitu – 270 ha Mwomboshi – 4,770 ha (includes existing local commercial farm off-takers)
Approx. investment costs (3x Group I sites)	 Public investment of c. US\$75m Private investment of c. US\$40m
Farmer beneficiaries targeted	 Musakashi – 370 smallholders and up to 19 emergent farmers Lusitu – 240 smallholders and up to 7 emergent farmers Mwomboshi – 800 smallholders and up to 60 emergent farmers
Production systems	 Wheat and soya under centre pivots Grains and veg under micro-irrigation Bananas or mangoes under microjets



3. Sources of finance

Public investment in the bulk water system (and dam at Mwomboshi) will be financed by a World Bank IDA credit.

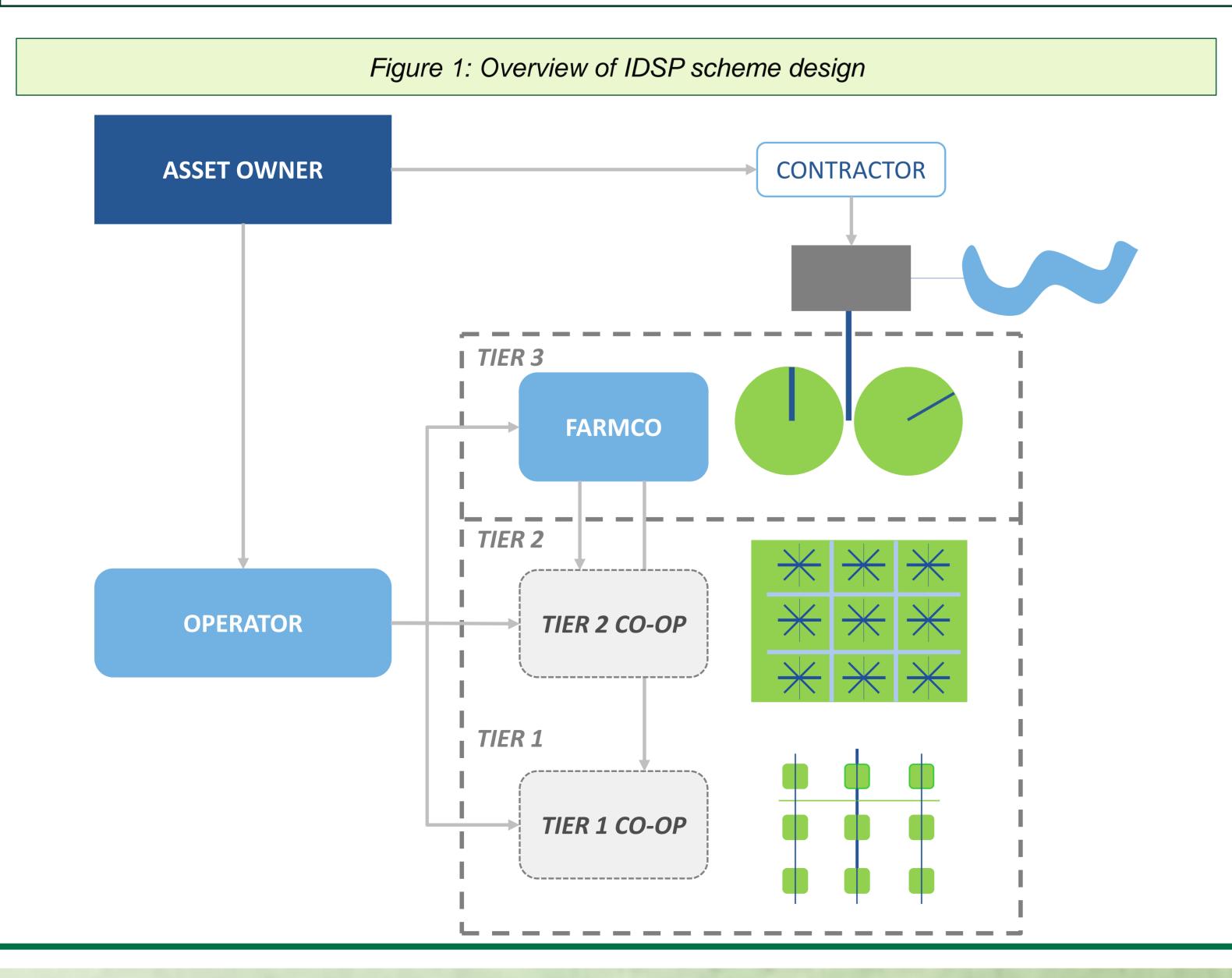
Private investors are sought for the commercial farm – including buildings, equipment and working capital – but are not expected to finance the bulk water system or any land purchase costs. Further public finance may be available for on-farm investment if required based on a competitive procurement process.

2. Scheme design

Three 'tiers' of farmers will access the bulk water system:

- Tier 1 local smallholder farmers on 0.5 ha plots
- Tier 2 local emergent farmers on 5 ha plots
- Tier 3 a commercial farm investor and irrigation operator

Tier 3 will operate, manage and maintain the bulk water irrigation system on behalf of all farmers. It will also provide support to smallholder and emergent farmers. In return, it will receive a longterm (25 year) concession on the commercial farming opportunity and land lease from the local community.



4. Scheme funding and payments

- Tier 1 will pay concessional water user charges
- Tier 2 will pay cost-reflective water user charges
- Tier 3 will pay no water user charges they will use income from Tier 1, Tier 2 and their own operations to fund irrigation operation, management and maintenance
- Tier 3 will pay a concession fee to MAL based on the outcome of a competitive procurement process
- Tier 3 will establish a local community support fund through a land lease fee – this will fund provision of support services to local farmers, including training and input purchase

5. Risk management

World Bank safeguards in place to ensure all community members benefit – including through a formal Resettlement Action Plan (RAP)
Scheme design and construction risk (including dam safety) managed by MAL with World Bank support
Maintenance and operation risk to be transferred to Tier 3 through applying irrigation system performance standards

Key lessons

- Local community buy-in is essential
- Establishing land tenure and formalising land titles takes time

 but is perceived as essential by investors
- Transferring risk to private investors requires a commercial farming opportunity of an appropriate scale